



The Supply Chain Network – Making Opportunities, Visible, Accessible and Winnable!

2. Public procurement portals

Public sector buyers use online portals as vehicles to advertise their needs to suppliers. These procurement portals advertise not only current procurements but also:

- Future / pipeline requirements.
- Early engagements (exercises where a buyer is engaging with suppliers to help shape future needs and defined procurements).
- Contract awards, where details of contracts awarded are shown, along with details of the supplier to which a contract has been awarded.

How should my business use portals so that we can become a supplier?

Critically, you should register with the key portals. These are:

- Contracts finder - <https://www.gov.uk/contracts-finder>
- Find a tender - <https://www.gov.uk/find-tender>
- YORTender - <https://www.yortender.co.uk/> - which collates public sector opportunities from buyers across the Yorkshire / Humber region (and also includes some third sector and private sector buyers).

Once you have registered, information about opportunities that are relevant to your business activities will automatically be sent to your inbox. You then simply need to sift through these to determine which are the most appropriate for your business.

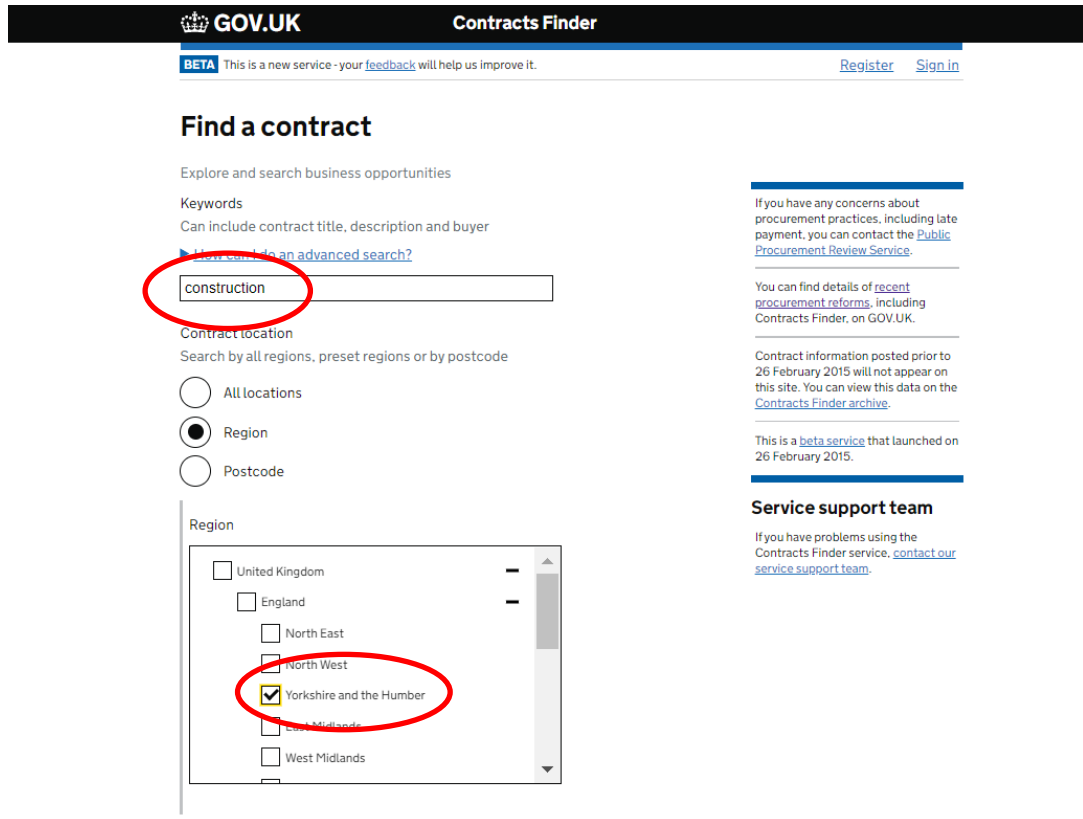
Guidance for using Contracts Finder / Find a Tender to search for opportunities

(Note – Contracts Finder and Find a Tender have identical structure and their search function/facilities are therefore the same)

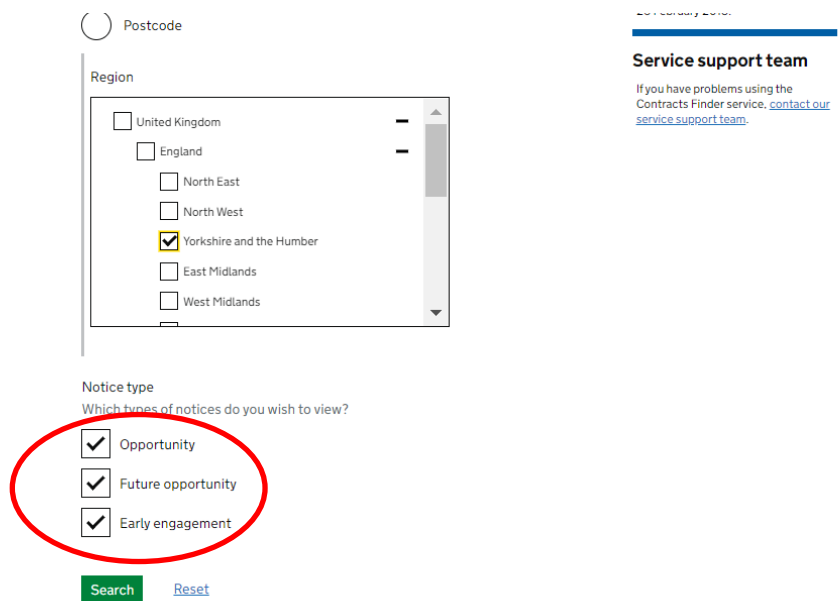
You can use the search facility to narrow down search results for opportunities in the local region. Using construction opportunities within the Yorkshire and Humber region as an example, simply complete the Search as below.



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You can further refine this into current opportunities and / or future opportunities and / or Early Engagements (where the buyer hasn't finalised a specification and is scoping the market / potential suppliers):





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When you get the search results, you can refine them further again using the range of search criteria:

**GOV.UK Contracts Finder**

Help us improve Contracts Finder [Close](#)  
[Sign up for user testing](#)

**BETA** This is a new service - your [feedback](#) will help us improve it. [Register](#) [Sign in](#)

Home > Search results

### Search results

We've found **33** contracts in your selected area

[Update results](#) [Reset](#) **Sort results** Relevance

[Save search](#)

**Keywords**  
 Can include contract title, description, buyer and supplier  
[How can I do an advanced search?](#)

**Notice status**  
 What notice statuses do you wish to view?  
 Open (33)  
 Closed  
 Awarded

**Notice type**  
 Which types of notices do you wish to view?  
 Opportunity (28)  
 Future opportunity (1)  
 Early engagement (4)

**Notice suitability**  
 Show notices:  
 Suitable for SME  
 Suitable for VCSE

**Notice sector**

**Location of contract**  
 Where do you want to search for contracts?  
 All locations  
 Region

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**Dynamic Purching System (DPS) for the provision of En... Construction**  
 Industry Training Board (CITB)  
 Delivery of approved End Point Assessment services to support **Construction** related Apprenticeship learning across England.  
**Notice type** Opportunity  
**Notice status** Open  
**Closing** 31 July 2023  
**Contract location** Any region  
**Contract value** £0  
**Publication date** 6 May 2019

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**Construction Professional Services Dynamic Purching S...**  
 Crown Commercial Service  
 ... It is intended the DPS will run alongside the **Construction** Professional Service Framework RM6165 and will be utilised by eligible Central Government Departments and all ... It is envisaged that the DPS will support the **construction** services market regionally and allow organisations of all sizes to have access to those opportunities ...  
**Notice type** Future opportunity  
**Notice status** Open  
**Approach to market date** 22 September 2021  
**Contract location** United Kingdom  
**Contract value** £0 to £100,000,000  
**Publication date** 22 April 2021

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**Construction of the North End Shipyard, Hull, 'Passivhaus'...**  
 Hull City Council Adoption Services  
 ... for funding for a new-build Visitor Building / visitor orientation centre building to be **constructed** at the North End Shipyard - which will form an integral part of the ... wider 'Maritime Project' in Hull which includes refurbishment and **construction** works at the Hull Maritime Museum and adjacent Dock Office Chambers buildings in ...  
**Notice type** Opportunity  
**Notice status** Open  
**Closing** 2 June 2021, 12pm  
**Contract location** Yorkshire and the Humber  
**Contract value** £3,500,000  
**Publication date** 30 April 2021



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Having selected your search criteria, you can then update your results. If you then save it as a csv file you'll have it as a spreadsheet that will give you comprehensive 'at a glance' information (if you're saving the spreadsheet, remember to save it as a .xls Excel file):

What notice statuses do you wish to view?

Open (33)

Closed

Awarded

Notice type

Which types of notices do you wish to view?

Opportunity (28)

Future opportunity (1)

Early engagement (4)

Notice suitability

Show notices:

Suitable for SME

Suitable for VCSE

Awarded suppliers

Show notices:

Awarded to SME

Awarded to VCSE

Notice sector

Location of contract

Value

Industry

Date range

Publication date

From: For example, 13/04/2021

To:

Closing date

Contract awarded date

From: For example, 13/04/2021

To:

Update results [Reset](#)

[Save search](#)

[Download as XML](#)

[Download as CSV](#)

Contract value £0

Publication date 6 May 2019

[Construction Professional Services Dynamic Purchasing S...](#)

Crown Commercial Service

... It is intended the DPS will run alongside the **Construction** Professional Service Framework RM6165 and will be utilised by eligible Central Government Departments and all ... It is envisaged that the DPS will support the **construction** services market regionally and allow organisations of all sizes to have access to those opportunities ...

Notice type Future opportunity

Notice status Open

Approach to market date 22 September 2021

Contract location United Kingdom

Contract value £0 to £100,000,000

Publication date 22 April 2021

[Construction of the North End Shipyard, Hull, 'Passivhaus'...](#)

Hull City Council Adoption Services

... for funding for a new-build Visitor Building / visitor orientation centre building to be **constructed** at the North End Shipyard - which will form an integral part of the ... wider 'Maritime Project' in Hull which includes refurbishment and **construction** works at the Hull Maritime Museum and adjacent Dock Office Chambers buildings in ...

Notice type Opportunity

Notice status Open

Closing 2 June 2021, 12pm

Contract location Yorkshire and the Humber

Contract value £3,500,000

Publication date 30 April 2021

[Construction Training](#)

London Borough of Hounslow

The London Borough of Hounslow requires an experienced training provider for this contract to offer a wide variety of **construction** training opportunities leading to job and further-training outcomes for Hounslow residents. Hounslow's residents have been particularly adversely affected by the Covid-19 pandemic ...

Notice type Opportunity

Notice status Open

Closing 11 June 2021, 2pm

Contract location England

Contract value £75,000

Publication date 6 May 2021

[Construction Management Services](#)

WESTWORKS PROCUREMENT LIMITED

... //in-tendhost.co.uk/westworks/asp/ Home) by: date: 20/12/2018 time: 12:00 This DPS is being established for the provision of professional **construction** management services for new-build developments and major projects including refurbishments to housing and commercial properties. All applications MUST be submitted via the Westworks portal ...

Notice type Opportunity

Notice status Open

Closing 1 December 2028

Contract location Any region

Contract value £1 to £100,000,000

Publication date 26 November 2018

[Dynamic Purchasing System \(DPS\) for Construction and D...](#)

PROSPER

... Principal Contractor (Full Management Service) The DPS is intended to cover

This search, as an example of Contracts Finder's search facilities, shows a search for all construction contracts that have been awarded to SMEs in the Yorkshire and Humber region. This would be a good search for any construction company to use if they were looking to identify competitors in the York and Humber region. The named awarded suppliers might also provide consortium / joint venture or sub-contractor opportunities for companies seeking to gain experience in public sector work.



**The Supply  
Chain Network**

**GIMLET ASSOCIATES**

BID & TENDER SUPPORT SPECIALISTS

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